



Welcome to Hi-Tech Electric!

We are pleased to be your electrical, plumbing and rigging services provider for your upcoming event.

Hi-Tech Electric is going green!

In support of saving the environment as much as possible, we now offer a new convenient, paperless, and secure online ordering for all of our services. This new system allows exhibitors to access their account 24/7, update account and payment information, upload floor plans, and download invoices. The online ordering system is PCI (Payment Card Industry) compliant ensuring a secure environment for all credit card transactions and data storage. Upon order completion, an automatic email is sent to confirm the order.

Please visit our website www.hi-techelectric.com to begin the order process.

If you still prefer to print out the service contract, please send it to dcexhibitorservices@hi-techelectric.com or fax them to 202-249-3601.

Thank you for your cooperation and we are looking forward to working with you!

801 Mount Vernon Place, NW
Washington, DC 20001
202-249-3600
202-249-3601 FAX



ELECTRICAL SERVICE CONTRACT



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 Washington, DC 20001
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dcexhibitorservices@hi-techelectric.com
www.hi-techelectric.com

Signature on page 2 is required. Full payment for services ordered and retainer credit card must be remitted to process this contract.

**Deadline Date for Incentive Rates:
 FEB 19, 2018**

Fed ID # 88-0437088 **2018-2019******

| | | | |
|--|-----------------------------|---------------------------------------|--|
| Event Name: SATELLITE 2018 | | Event Dates: MARCH 12-15, 2018 | |
| Company Name | | Booth No. | |
| Credit Card Billing Address (exact address for credit card) | | | |
| City / State / Zip | | Phone | Country |
| Credit Card No | | Exp Date | Check Number |
| VISA <input type="checkbox"/> | MC <input type="checkbox"/> | AMEX <input type="checkbox"/> | Cardholder Name as it appears on card (Please Print) |
| Authorized Contact Name (Please Print) | | Phone | Authorized Contact Email |

***** PAYMENT MUST BE RECEIVED 21 DAYS BEFORE EVENT BEGINS TO RECEIVE INCENTIVE RATES *****

ELECTRICAL OUTLETS / LIGHTING SERVICES

Power strips and extension cords available to rent onsite

Please read page 3 regarding additional labor and material charges "Description of Outlet Location & Distribution Charges"

| Description Of Service | Total Outlets | Incentive | Base | 24 Hr or Dedicated 20 amp | Overhead Service | Floor Service | Total Price |
|---|---------------|-----------|----------|---------------------------|------------------|---------------|-------------|
| 120 V Outlet - Maximum of One (1) connection per outlet | | | | | | | |
| 5 Amp / 500 watts | | 107.00 | 130.00 | | | | |
| 10 Amp /1000 watts | | 132.00 | 159.00 | | | | |
| 20 Amp / 2000 watts | | 200.00 | 248.00 | | | | |
| 208 V 1Ø Motor & Equipment Outlet - Maximum of One (1) connection per outlet | | | | | | | |
| 20 Amp- <i>Minimum for European Power</i> | | 355.00 | 435.00 | | | | |
| 30 Amp | | 482.00 | 593.00 | | | | |
| 40 Amp | | 607.00 | 750.00 | | | | |
| 50 Amp | | 671.00 | 834.00 | | | | |
| 60 Amp | | 875.00 | 1074.00 | | | | |
| 100 Amp | | 1086.00 | 1326.00 | | | | |
| 208 V 3Ø Motor & Equipment Outlet - Maximum of One (1) connection per outlet | | | | | | | |
| 20 Amp | | 478.00 | 589.00 | | | | |
| 30 Amp | | 716.00 | 837.00 | | | | |
| 60 Amp | | 1057.00 | 1,308.00 | | | | |
| 100 Amp | | 1,918.00 | 2,311.00 | | | | |
| 200 Amp | | 3,766.00 | 4,709.00 | | | | |
| 400 Amp | | 6,198.00 | 7,748.00 | | | | |

24 Hr Power and dedicated 20amp / 120v outlets are double the listed price

Transformer(s): Check off European Power column in this section. If you have European Power. European Power is all 60HZ 208v transformers to 240 1ph European. 60HZ 480v-3ph transformer to 380v/3ph European: Hi-Tech Electric or the United States power does not offer 50 HZ. Please check your equipment to see if it can operate at 60 HZ. Pricing for transformer includes the transformer and power. Labor, Materials, and Lift are additional to installation.

| Description Of Service | Qty | Incentive | Base | European Power | Total Price |
|--|-----|-----------|----------|----------------|-------------|
| Boost 208V to 230V Euro Transformer 208V-240V (Min 20 Amp/208/1ph)(Max 30 Amp/208/1ph) | | 534.00 | 648.00 | | |
| European Transformer 480V -380V (Min 60 amp 480V 3ph) | | 907.00 | 1,299.00 | | |

480V 3Ø Motor & Equipment Outlets

| | | | | | |
|---------------------------|--|----------|----------|--|--|
| 25KW/Kilowatts 30A-480v | | 714.00 | 856.00 | | |
| 50KW/Kilowatts 60A-480v | | 1,271.00 | 1,524.00 | | |
| 100KW/Kilowatts 100A-480v | | 2,646.00 | 3,439.00 | | |

| Description Of Service | Qty | Incentive | Base | European Power | Total Price |
|------------------------|-----|-----------|------|----------------|-------------|
|------------------------|-----|-----------|------|----------------|-------------|

Overhead Quartz Lights: Please Use Exhibitor Rigging Order Form

Additional Booth Lighting Services

| | | | | | |
|--|--|--------|--------|--|--|
| 90 Watt On Stanchion Inline Booths Only | | 107.00 | 130.00 | | |
| 250 Watt Krypton On Stanchion - Inline Booths Only | | 167.00 | 202.00 | | |
| Stem Lights Hard Wall Use Only | | 107.00 | 130.00 | | |
| Track Lighting – (3) 75watt fixtures | | 233.00 | 244.00 | | |
| 10 ft. spreader bar required | | | | | |

See Terms and Conditions Section for Labor Rates

| | |
|----------------------------|----|
| Subtotal of Charges | \$ |
|----------------------------|----|

THIRD PARTY PAYMENT

Exhibiting firm acknowledges the responsibility for any additional charges in the event a third party named does not make payment. All balances must be settled onsite prior to the event closing.

Labor Request Section:

| | |
|--|--|
| Send PDF or DWG for all Island booths 30x30 or larger to: dcexhibitorservices@hi-techelectric.com | |
| <input type="checkbox"/> Floor Plan included with outlet locations/orientation <input type="checkbox"/> Floor Plan to follow <input type="checkbox"/> OK to proceed without exhibitor present <input type="checkbox"/> Do Not proceed until exhibitor is onsite Scaled floor plan showing all outlet locations and booth orientation required | Installation Labor date: Installation Time: Size of Booth: Type of Booth: Inline <input type="checkbox"/> Island <input type="checkbox"/> Peninsula <input type="checkbox"/> Other <input type="checkbox"/> *****Indicate all 24 hr and dedicated outlets on floor plan |

Authorized Signature:

I agree that I am the Authorized Card Holder on behalf of the Exhibitor, and I accept Hi-Tech Electric's payment policies and terms of contract described below on pages 3-5.

Print Name:

Signature:

Booth No:

TERMS AND CONDITIONS

Page (2) must be signed in order for electrical installation to be scheduled
Additional Labor and Material Fees May Apply (See Terms and Conditions below for Details)

ELECTRICAL LABOR RATES FOR OUTLET DISTRIBUTION AND CONNECTION

- \$103.00 per hour during Straight Time: 8am-4:30pm M-F
- \$196.00 per hour during Premium Time: After 4:30 pm M-F, Weekends, & Holidays
- Lift Rates: \$187.00 per hour (one hour minimum) plus operator's time.
- The minimum charge per booth is one hour installation and ½ the total time for dismantle.

RIGGING LABOR (For overhead booth lighting, Hanging Structures 200lbs & over, Chain Motors, Truss, Points)

Please Use Exhibitor Rigging Order Form

- \$103.00 per hour during Straight Time: 8am-4:30pm M-F
- \$196.00 per hour during Premium Time: After 4:30 pm M-F, Weekends, & Holidays
- Lift Rates: \$187.00 per hour (one hour minimum) plus operator's time.
- A four (4) hour minimum per man labor call applies.

DESCRIPTION OF OUTLET LOCATION & DISTRIBUTION CHARGES

- All electrical outlets will be installed on the floor at the baseline back wall of in-line pipe and draped booths unless otherwise ordered by the exhibitor.
- All electrical outlets for Island booths will be dropped from one main drop location per the exhibitor's floor plan. Delays in installation can occur if no main drop location is provided.
- All Island booths will be charged labor and materials which are determined by the diagram submitted.
- All booths or displays requiring multiple outlet distribution and connection are chargeable on a time and material basis.
- Re-distribution of such installation, additional power drops, and/or additional locations will be charged on a time and material basis.
- All 208 volt outlets will require labor and materials.
- All overhead services will require lift, labor, and materials.
- **24-hour power** and dedicated 20amp/120v circuits are **double** the listed price. Indicate total outlets on order form.
- Electricity will be turned on within 30 minutes of show daily.
- **Payment:** Payments must be received in full 21 days before show move-in to secure the incentive rate. No credit or refund will be issued for connections installed and not used. Full payment is required to process order. A retainer credit card is required. All balances must be settled prior to event closing. An outstanding balance may preclude the Exhibitor from retaining HTE services at any future event domestically or internationally. Any amount not paid at event closing is subject to interest up to the maximum amount allowed by law. Any outstanding balance is subject to in-house collections or to a credit reporting debt collection agency.
- **Unauthorized Power Usage:** Exhibitors using outlets without an order will be charged the base rate. A memo will be delivered onsite to all booths accessing outlets without an order.
- **Labor Rates:** All Labor Rates are subject to the current labor contract effective at time of performed labor.

HI-TECH ELECTRIC JURISDICTION

- Only Hi-Tech equipment is allowed for electrical distribution.
- Exhibitors are not permitted to bring their own distribution system.
- Hi-Tech installs all motor and equipment hook-ups requiring hard wiring connections.
- Hi-Tech performs all installations and/or repair of electrical fixtures.
- Hi-Tech performs installations of all electrical motors and electrical apparatus to be energized.
- Hi-Tech electrical labor is required to inspect pre-wired equipment that connects to Hi-Tech distribution systems. Exhibitor must give HTE notice of intended use of pre-wired equipment and schedule an inspection by Hi-Tech. Hi-Tech is not responsible for any loss or damage resulting from the use or installation of pre-wired equipment. The Exhibitor is responsible for any loss or damage caused by the use or installation of pre-wired equipment to Hi-Tech distribution systems.
- Hi-Tech provides labor for all overhead truss rigging and overhead booth lighting.
- Hi-Tech performs all installations of electrical cords under any booth space flooring.
- The exhibitor, Display House, and Show General Contractor will indemnify Hi-Tech Electric for any and all work related accidents.

RIGGING JURISDICTION (All Rigging is installed by the in house Rigging Contractor GLP.)

- Rigging includes all motorized rigging-to-building structures.
- All exhibit hall rigging must provide a floor plan for approval by Hi-Tech Electric/GLP.
- All motors for rigging must be ordered through Hi-Tech Electric/GLP.
- All labor for rigging-to-building structures will be provided through Hi-Tech Electric/GLP.
- No other Contractor or Persons may attach motorized equipment for rigging to building. Hi-Tech/GLP is not responsible for any loss or damage resulting from any other Contractor or Person attaching motorized equipment to the building.
- Failure to start labor as scheduled due to any delays with client-owned equipment will result in the hourly charges per man per hour of delay.
- A four (4) hour minimum applies per rigging labor call.

SPECIAL EQUIPMENT

Special Equipment orders require 30 days notice prior to move-in.

HI-TECH ELECTRIC MATERIALS

All materials and equipment furnished by Hi-Tech Electric shall remain the property of Hi-Tech and shall be removed only by Hi-Tech at the close of the show.

FLOOR COVERINGS

Unless otherwise directed, Hi-Tech Electric personnel are authorized to cut floor coverings to permit installation of service. Hi-Tech Electric is not liable for any costs incurred by the Exhibitor for such cuts.

RAMPING UTILITY LINES

All ramping of utility lines in booth are done on Straight Time plus materials. Laying of lines under carpet or floor or spotting from ceiling will incur additional labor charges. Minimum per removal of lines is 1 hour each. Floor plan is required with order to show location of lines.

ESTIMATES / REVISIONS

- Estimate requests are encouraged for budgeting purposes. Requests must be received 30 days in advance before move in begins in order to prevent delays in processing. Reductions made to an existing order are subject to a 10% surcharge.

SUPERVISION FEES/INVOICES

- All booths and displays with labor incur a 20% supervision fee of the total labor charge.
- Invoices are available upon request onsite at the service desk or via email. Please email dcexhibitorservices@hi-techelectric.com

CANCELLATIONS

- Cancellation up to 21 days prior to event start date is subject to 20% charge of services ordered.
- Cancellation within 21 days of event start date is subject to 50% charge of services ordered.
- Once services are installed, there is no refund.

DISCONNECTION / INTERRUPTION OF SERVICES

- All services will be disconnected and/or shut-off at the conclusion of the show unless advance notice given by the Exhibitor *and* acknowledged by Hi-Tech Electric.
- Exhibitor may have services disconnected if payment has not been rendered in full at the beginning of the event.

DELAYS

In the event the completion of work is prevented or delayed due to damage or destruction of the building, fire, accident, vandalism, earth movement, hurricane, tornado, windstorm, theft, labor strikes, warfare, material shortage, delay of any governmental agency in issuing any required permit or certificate, or in performing inspections, litigation, or any act of God, Hi-Tech Electric or GLP is due payment for all executed work, labor, and materials.

ON-SITE PAYMENTS / TIPPING

- All payments must be submitted only to a Customer Service Representative or Hi-Tech Management.
- Tipping or any gratuity or gift, is not permitted to be accepted by any Hi-Tech personnel.

INDEMNITY

The Exhibitor, Display House, and Show General Contractor will indemnify Hi-Tech Electric, LLC or GLP for any and all work related claims, accidents, losses, and damage.