Welcome to Hi-Tech Electric!

We are pleased to be your electrical, plumbing and rigging services provider for your upcoming event.

Hi-Tech Electric is going green!

In support of saving the environment as much as possible, we now offer a new convenient, paperless, and secure online ordering for all of our services. This new system allows exhibitors to access their account 24/7, update account and payment information, upload floor plans, and download invoices. The online ordering system is PCI (Payment Card Industry) compliant ensuring a secure environment for all credit card transactions and data storage. Upon order completion, an automatic email is sent to confirm the order.

Please visit our website www.hi-techelectric.com to begin the order process.

If you still prefer to print out the service contract, please send it to dcexhibitorservices@hi-techelectric.com or fax them to 202-249-3601.

Thank you for your cooperation and we are looking forward to working with you!
**PAYMENT MUST BE RECEIVED 21 DAYS BEFORE EVENT BEGINS TO RECEIVE INCENTIVE RATES *****

**TRUSS / MOTORIZED HOIST / RIGGING LABOR**

<table>
<thead>
<tr>
<th>Description Of Service</th>
<th>Qty</th>
<th>Incentive</th>
<th>Base</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Overhead Quartz Lights:</strong> Booth Package for All Booths in Halls ABC Only Include Power, Rigging, Labor &amp; One Time Focus** (One Time Focus labor must be scheduled on straight time)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>25% of total price added if installed between 4:30 pm – 8:00 am Monday – Friday, Holidays &amp; Weekends</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Package Price Per Each Overhead Quartz Light:</strong> For Hall ABC</td>
<td>796.00</td>
<td>1,022.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Overhead Quartz Lights:</strong> For Hall DE</td>
<td>388.00</td>
<td>474.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TRUSS**

<table>
<thead>
<tr>
<th>Description Of Service</th>
<th>Qty</th>
<th>Incentive</th>
<th>Base</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>10X12X12 Truss</td>
<td>208.00</td>
<td>239.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corner Blocks</td>
<td>135.00</td>
<td>154.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CHAIN MOTOR up to 1 Ton</strong></td>
<td>577.00</td>
<td>612.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>GLP provides all motors for all overhead rigging Price includes power and points</td>
<td>577.00</td>
<td>612.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ROTATING MOTOR</strong></td>
<td>577.00</td>
<td>612.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>RIGGING POINTS</strong> Per Point</td>
<td>124.00</td>
<td>139.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Dimmer Boards / Custom Truss / Satellite Cable Run (Please call for Quote)**

Subtotal of Charges $
Page 2 must be signed in order for Rigging Services to be scheduled

Authorized Signature:
I agree that I am the Authorized Card Holder on behalf of the Exhibitor, and I accept Hi-Tech Electric’s payment policies and terms of contract described below on pages 3-5.

Print Name: ___________________________ Signature: ___________________________

Labor Request Section: 4 Hour Minimum per Man

See Terms and Conditions Section for Labor/Lift Rates

<table>
<thead>
<tr>
<th>Installation Day/Date</th>
<th>No. Stagehands</th>
<th>No. Riggers</th>
<th>Dismantle Day/Date</th>
<th>No. Stagehands</th>
<th>No. Riggers</th>
</tr>
</thead>
<tbody>
<tr>
<td>M</td>
<td></td>
<td></td>
<td>M</td>
<td></td>
<td></td>
</tr>
<tr>
<td>T</td>
<td></td>
<td></td>
<td>T</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W</td>
<td></td>
<td></td>
<td>W</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Th</td>
<td></td>
<td></td>
<td>Th</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F</td>
<td></td>
<td></td>
<td>F</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sa</td>
<td></td>
<td></td>
<td>Sa</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Su</td>
<td></td>
<td></td>
<td>Su</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

TERMS AND CONDITIONS

RIGGING LABOR
- $103.00 per hour during Straight Time: 8am-4:30pm M-F
- $196.00 per hour during Premium Time: After 4:30 pm M-F, Weekends, & Holidays
- A four (4) hour minimum per man labor call applies.
- Lift Rates: $187.00 per hour (one hour minimum) plus operator's time.

RIGGING JURISDICTION
- Rigging includes all motorized rigging-to-building structures.
- All exhibit hall rigging must provide a floor plan for approval by HTE/GLP
- **All chain motors** for rigging must be ordered through HTE/GLP. HTE/GLP only hangs structures over 200lbs unless the hanging item is a speaker, light or a piece of special equipment. Please email dcexhibitorservices@hi-techelectric.com for a quote.
- **Rotating motors** are available by request; however, exhibitor may also bring own rotation motor. Rotating motors not supplied by HTE/GLP will require a separate order for overhead power.
- All labor for rigging-to-building structures will be provided by HTE/GLP.
- No other Contractor or Persons may attach motorized equipment for rigging to building. HTE/GLP is not responsible for any loss or damage resulting from any other Contractor or Person attaching motorized equipment to the building.
- Failure to start labor as scheduled due to any delays with client-owned equipment will result in the hourly charges per man per hour of delay.
- A four (4) hour minimum applies per rigging labor call.

SPECIAL EQUIPMENT / ONSITE ORDERS
- Special Equipment orders require 30 days notice prior to move-in.
- Onsite orders increase by 50%.
HI-TECH ELECTRIC/GLP MATERIALS
All materials and equipment furnished by HTE/GLP shall remain the property of HTE/GLP and shall be removed only by HTE/GLP at the close of the show.

ESTIMATES / REVISIONS
- Estimate requests are encouraged for budgeting purposes. Requests must be received 30 days in advance before move in begins in order to prevent delays in processing. Estimate requests are subject to a minimum of one hour labor per revision.
- Reductions made to an existing order are subject to a 10% surcharge.

SUPERVISION FEES
All booths and displays with labor incur a 20% supervision fee of the total labor charge.

CANCELLATIONS
- Cancellation up to 21 days prior to event start date is subject to 20% of services ordered.
- Cancellation within 21 days of event start date up until decorator move-in date is subject to 50% of services ordered.
- Once services are installed, there is no refund for cancellation.

THIRD PARTY PAYMENT
Exhibiting firm acknowledges the responsibility for any additional charges in the event a third party named does not make payment. All balances must be settled prior to the event closing.

DISCONNECTION / INTERRUPTION OF SERVICES
- All services will be disconnected and/or shut-off at the conclusion of the show unless advance notice given by the Exhibitor and acknowledged by GLP/HTE.
- Exhibitor may have services disconnected if payment has not been rendered in full at the beginning of the event.

DELAYS
In the event the completion of work is prevented or delayed due to damage or destruction of the building, fire, accident, vandalism, earth movement, hurricane, tornado, windstorm, theft, labor strikes, warfare, material shortage, delay of any governmental agency in issuing any required permit or certificate, or in performing inspections, litigation, or any act of God, Hi-Tech Electric, LLC/GLP is due payment for all executed work, labor, and materials.

TIPPING
Tipping is not permitted to HTE/GLP employees. All payments must be made to a Customer Service Representative or HTE/GLP Management.

INDEMNITY
The Exhibitor, Display House, and Show General Contractor will indemnify GLP/Hi-Tech Electric, LLC for any and all work related claims, accidents, losses, and damage.